

Thursday February 11, 2021

Ref. No.: CIFL/BSE-54/2020-21

To, The Manager – Listing, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001

Sub.: Outcome of the meeting of: (a) the Nomination & Remuneration Committee ("NRC") of the Board; and (b) the Board of Directors ("Board") of Capital India Finance Limited ("Company")

Dear Sir/ Madam,

In compliance with the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we would like to inform that:

 The NRC of the Board, in its meeting held on February 11, 2021 (through video conferencing), inter alia approved grant of 50,000 (Fifty Thousand) options to the eligible employee of the Company under the CIFL Employee Stock Option Plan 2018 ("ESOP 2018") at an exercise price of INR 72/- (Indian Rupees Seventy-Two only) per option. The detailed disclosure is enclosed herewith as "Annexure-A".

The NRC meeting commenced at 10:30 A.M. and concluded at 10:55 A.M.

- 2. The Board, inits meeting held on February 11, 2021 (through video conferencing), inter alia:
- a) approved and took on record the un-audited financial results of the Company, both on standalone and consolidated basis, for the quarter and nine months ended on December 31, 2020, hereinafter referred to as ("Financial Results"), along with the limited review reports issued by Deloitte Haskins & Sells LLP, Chartered Accountants, Statutory Auditors of the Company. ("Limited Review Reports") thereon, as recommended by the Audit Committee of the Board.

Copies of Financial Results and Limited Review Reports are enclosed herewith as "Annexure-B".

b) noted the resignation of Mr. Amit Sahai Kulshreshtha (DIN: 07869849) from the position of an Executive Director & Chief Executive Officer of the Company with effect from close of business hours of February 15, 2021, on account of personal reasons. The Board also placed on record its appreciation for the valuable contribution made by Mr. Kulshreshtha during his tenure as an Executive Director & Chief Executive Officer of the Company.

The Board meeting commenced at 02:30 P.M. and concluded at 03:45 P.M.

Kindly take the above information on your record and oblige.

Thanking you, Yours sincerely,

For Capital India Finance Limited

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Rachit Malhotra Company Secretary & Compliance Officer Membership No.: A39894

Encl: As above

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P : +91 22 4503 6000 E : info@capitalindia.com CIN No: L74899DL1994PLC128577 ( Capital India Finance Limited ) Registered Office : 2nd Floor, DLF Centre, Sansad Marg, New Delhi - 110001

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Sr. No.	Particulars	Details				
1.	Brief details of options granted	Grant of 50,000 (Fifty Thousand) options on Februar 11, 2021				
2.	Whether the scheme is in terms of SEBI (SBEB) Regulations, 2014	Yes				
3.	Total number of shares covered by these options	50,000 (Fifty Thousand) equity shares (each stock option is convertible into 1 (one) equity share of Company having face value of INR 10/- each)				
4.	Pricing formula/Exercise price	INR 72/- (Indian Rupees Seventy-Two only)				
5.	Options vesting/vesting schedule	Year of vesting	% of vesting			
	5	1 <sup>st</sup> anniversary from the date of grant	25% options			
		2 <sup>nd</sup> anniversary from the date of grant	25% options			
		3 <sup>rd</sup> anniversary from the date of grant	25% options			
		4 <sup>th</sup> anniversary from the date of grant	25% options			
6.	Time within which options may be exercised	5 (Five) years from the date of ve	sting of options			
7.	Options exercised	Nil				
8.	Money realized by exercise of options	N.A.				
9.	The total number of shares arising as a result of exercise of option	N.A.	ž			
10.	Options lapsed	3,55,000 (Three Lakhs Fifty-Five	Thousand)			
11.	Variation of terms of options	<ul> <li>N.A.</li> <li>The ESOP 2018 contemplates grant of options to the eligible employees of the Company. After vesting controls, the eligible employee earns a right (but not obligation) to exercise the vested options within the exercise period and obtain equity shares of the Company subject to payment of exercise price and satisfaction of any tax obligation arising thereon.</li> <li>Apart from grant of options as stated in Clause 1 above no monetary benefits are contemplated under ESO 2018.</li> </ul>				
12.	Brief details of significant terms					
13.	Subsequent changes or cancellation or exercise of such options	N.A.				
14.	Diluted earnings per share pursuant to issue of equity shares on exercise of options	N.A.				
15.	Lock-in provisions	The equity shares arising upon exercise of options sha not be subject to any lock-in period from the date of allotment.				



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# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF CAPITAL INDIA FINANCE LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **CAPITAL INDIA FINANCE LIMITED** (the "Company"), for the quarter and nine months ended December 31, 2020 (the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



5. We draw attention to Note 6 to the financial results, in which the Company describes the uncertainties arising from COVID 19 pandemic.

Our conclusion on the Statement is not modified in respect of this matter.

### For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

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Pallavi A. Gorakshakar (Partner) Membership No. 105035 UDIN: 21105035AAAAAZ5367

Place: Mumbai Date: February 11, 2021

#### CAPITAL INDIA FINANCE LIMITED Regd.off : 2nd floor, DLF Centre, Sansad Marg, New Delhi 110001, P.: 011-49546000 CIN: L74899DL1994PLC128577, Website : www.capitalindia.com, Email : secretarial@capitalindia.com

	Particulars	ited Financial Results for the quarter and nine months Quarter Ended			Nine mon	Year ended	
S.No.		December 31, 2020 Refer Note 8	September 30, 2020 Refer Note 8	December 31, 2019	December 31, 2020	December 31, 2019	March 31, 2020 Audited
				Refer Note 8	Unaudited	Unaudited	
	Revenue from operation						
(i)	Interest income	2,341.27	2,353.90	2,465.12	6,955.89	7,683.92	10,277.24
(ii)	Fees and commission income	35.61	24.15	4.29	59.77	59.09	101.19
(iii)	Sale of foreign currency	10,606.74	56.56	-	10,663.30	-	
(iv)	Net gain on fair value changes	26.64	22.37	37.32	51.38	114.30	140.98
(v)	Other operating income	0.58	-	-	0.58	18.00	-
(I)	Total revenue from operations	13,010.84	2,456.98	2,506.73	17,730.92	7,875.30	10,519.4
(II)	Other income	· · ·	-	-	-	1.61	4.63
(III)	Total Income (I+II) Expenses	13,010.84	2,456.98	2,506.73	17,730.92	7,876.92	10,524.04
(i)	Finance costs	475,79	448.78	281.74	1 242 17	017.00	1 00 1 01
	Purchases of Stock-in-trade	10.560.56	58.57	281.74	1,242.17	947.89	1,294.35
(iii)	Changes in inventories of Stock-in-trade	(9.85)			10,619.13		-
(iv)	Employee benefits expense	663.05	(2.33)	-	(12.18)	-	
(v)	Depreciation & amortisation		552.58	625.68	1,836.31	1,875.59	2,293.91
(v) (vi)	Impairment of financial assets (Refer Note 6)	237.80	230.13	195.05	689.38	580.08	772.22
		18.42	(57.41)	149.50	70.56	377.49	1,338.98
1 S. 1	Other expenses	317.50	151.24	110.69	593.21	469.30	700.19
(IV)	Total Expenses	12,263.27	1,381.56	1,362.66	15,038.58	4,250.35	6,399.65
(V) (VI)	Profit before tax (III-IV) Tax Expenses	747.57	1,075.42	1,144.07	2,692.34	3,626.57	4,124.39
	(1) Current tax	118.13	274.51	328.56	625.21	1,057.68	1,440.49
	(2) Deferred tax	68.04	1.27	(33.97)	55.58	(110.72)	(354.36
N 10 1	Profit for the period/ year (V-VI)	561.40	799.64	849.48	2,011.55	2,679.61	3,038.26
	Other Comprehensive Income	-		-	-	-	7.08
(IX)	Total comprehensive income (VII+VIII)	561.40	799.64	849.48	2,011.55	2,679.61	3,045,34
	Paid up Equity Share Capital (Face value of Rs 10/- Reserves excluding Revaluation Reserve	7,773.43	7,773.43	7,773.43	7,773.43	7,773.43	7,773.43
(XII)	Earnings per share (not annualised):						
	(a) Basic (Rs.)	0.72	1.03	1.09	2.59	3.45	3.91
	(b) Diluted (Rs.)	0.71	1.02	1.08	2.55	3.40	3.86

Notes :-

(c) Face value per equity share (Rs)

1) These Financial Results have been prepared in accordance with the recognition and measurement principles of Indian Accounting Standards ("Ind AS") notified under Section 133 of the Companies Act 2013 ('the Act') read with relevant rules issued thereunder and guidelines issued by the Reserve Bank of India (RBI). The figures have been presented in accordance with the format prescribed for financial statements for an Non-Banking Financial Companies (NBFC) whose financial statements are drawn up in compliance of the Companies (Indian Accounting Standards) Rules 2015, in Division III of Notification No. GSR 1022 (E) dated October 11, 2018, issued by the Ministry of Corporate Affairs, Government of India.

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2) The results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on February 11, 2021.

10.00

The auditors have carried out Limited Review of the financial results for the quarter and period ended December 31, 2020, as required under Regulation 33 of the SEBI ( 3) Listing Obligations and Disclosure Requirements) 1

Sr. No.			Quarter Ended			Nine months ended		
	Particulars	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019	March 31, 2020	
	×	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	(Audited)	
1	Segment Revenue							
	Lending business	2,383.71	2,388.27	2,506.73	7,035.07	7,876.92	10,524.04	
	Forex business	10,627.13	68.71	-	10,695.85	-	-	
	Total Segment Revenue	13,010.84	2,456.98	2,506.73	17,730.92	7,876.92	10,524.04	
2	Segment Results (Profit before Tax) Lending business Forex business	938.21 (190.64)	1,250.57 (175.15)	1,144.07 -	3,234.56 (542.22)	3,626.57	4,124.39	
	Total Segment Results	747.57	1,075.42	1,144.07	2,692.34	3,626.57	4,124.39	
3	Segment Assets Lending business Forex business Unallocated	79,752.07 1,911.24 825.62	72,873.40 1,015.29 791.69	65,153.20 - -	79,752.07 1,911.24 825.62	65,153.20	67,674.04	
	Total Segment Assets	82,488.93	74,680.38	65,153.20	82,488.93	65,153,20	67,674.04	
4	Segment Liabilities Lending business Forex business Unallocated	26,028.87 465.95 83.98	18,661.16 454.69 225.79	11,450.87 - -	26,028.87 465.95 83.98	11,450.87	13,716.26	
	Total Segment Liabilities	26,578.80	19,341.64	11,450.87	26,578.80	11,450.87	13,716.26	



Note : Business Segments have been identified and reported taking into account the nature of products and services, the organisation structure, the internal aness reporting system and the guidelines prescribed by the RBI. The Company doesn't have any reportable geographical segment.

- 5) During the quarter year ended December 31, 2020, the Company has issued 400 Secured Redeemable, Non-Convertible Debentures of the face value of Rs. 10 Lakhs each issued at par. These Debentures are fully secured by pari passu charge by hypothecation of book debts including coupon.
- 6) The outbreak of COVID-19 pandemic across the globe and in India has contributed to a significant decline and volatility in the global and Indian financial markets and slowdown in the economic activities. The Reserve Bank of India (RBI) has issued guidelines relating to COVID-19 Regulatory Package and in accordance therewith, the Company had provided moratorium on the payment of all principal amounts and/or interest, as applicable, falling due between March 1, 2020 and August 31, 2020 to all eligible borrowers classified as standard, even if the said amounts were overdue on February 29, 2020. For all such accounts, where the moratorium was granted, the asset classification remained standstill during the moratorium period (i.e., the number of days past due shall exclude the moratorium period for the purpose of asset classification as per the policy).

Given the uncertainty over the potential macro-economic impact and external developments including the final decision of the Honourable Supreme Court in relation to moratorium and other related matters, the Management has considered internal and external information up to the date of approval of these financial results, and has estimated overlays and made certain judgements in accordance with the policy of the Company for the purpose of determination of the provision for impairment of financial assets carried at amortised cost and in relation to revenue recognition.

The provision for expected credit loss on financial assets as at December 31, 2020 aggregates Rs. 1,804.27 lakh (as on March 31, 2020 - Rs.1,733.71 lakh) which includes management overlay for potential impact on account of the pandemic. Based on the current indicators of future economic conditions, the Company considers these provisions to be adequate.

The extent to which the pandemic could impact future results of the Company will depend on future developments, which are highly uncertain. Given the uncertainty over the potential macro-economic condition and judicial decisions, the impact of the COVID pandemic may be different from that estimated as at the date of approval of these financial results and the Company will continue to closely monitor any material changes to future economic conditions, which will be given effect to in the respective future period.

- 7) The Code on Wages, 2019 and Code Social Security, 2020 ("the Codes") relating to employees compensation and post-employment benefits that received Presidential assent have not been notified. Further, the related rules for quantifying the financial impact have not been notified. The Company will assess the impact of the Codes when the rules are notified and will record any related impact in the period the Codes become effective.
- 8) The figures for the quarter ended December 31, 2020 and December 31, 2019 are the balancing figures between unaudited figures in respect of the nine-months ended December 31, 2020 and December 31, 2019 and the unaudited figures of the half year ended September 30, 2020 and September 30, 2019 respectively. Figures for the quarter ended September 30, 2020 are the balancing figures between half year ended September 30, 2020 and Quarter ended June 30, 2020.
- 9) Previous period/ year figures have been regrouped/ reclassified to make them comparable with those of current period.

Place: Mumbai Date: February 11, 2021





Chartered Accountants One International Centre Tower 3, 27<sup>th</sup> -32<sup>nd</sup> Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai – 400 013 Maharashtra, India

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# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF CAPITAL INDIA FINANCE LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **CAPITAL INDIA FINANCE LIMITED** (the "Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as the "Group"), for the quarter and nine months ended December 31, 2020 (the "Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the following entities:
  - Parent:
    - a. Capital India Finance Limited

Subsidiaries:

- b. Capital India Home Loans Limited
- c. Capital India Asset Management Private Limited
- d. Capital India Wealth Management Private Limited
- e. CIFL Holdings Private Limited
- f. CIFL Investment Adviser Private Limited
- g. Rapipay Fintech Holding Private Limited
- h. Rapipay Fintech Private Limited



- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We draw attention to Note 7 to the financial results, in which the Group describes the uncertainties arising from COVID 19 pandemic. Our conclusion on the Statement is not modified in respect of this matter.
- 7. We did not review the interim financial results of 2 subsidiaries included in the consolidated unaudited financial results, whose interim financial results reflect total revenues of Rs. 1,093.30 lakhs and Rs. 2,270.28 lakhs for the quarter and nine months ended 31 December, 2020 respectively, total net loss after tax and total comprehensive loss of Rs. 274.52 lakhs and Rs. 372.99 lakhs for the quarter and nine months ended 31 December, 2020, respectively, as considered in the Statement. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of this matter
- 8. The consolidated unaudited financial results includes the interim financial results of 4 subsidiaries which have not been reviewed by their auditors, whose interim financial results reflect total revenues of nil and nil for the quarter and nine months ended 31 December, 2020 respectively, total net loss after tax and total comprehensive loss of Rs. 0.62 lakhs and Rs. 0.82 lakhs for the quarter and nine months ended 31 December, 2020, respectively, as considered in the Statement. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group. Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial results certified by the Management.

### For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

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Pallavi A. Gorakshakar (Partner) Membership No. 105035 UDIN: 21105035AAAABA5580

Place: Mumbai Date: February 11, 2021

#### CAPITAL INDIA FINANCE LIMITED Regd.off : 2nd floor, DLF Centre, Sansad Marg, New Delhi 110001, P.: 011-49546000 CIN: L74899DL1994PLC128577, Website : www.capitalindia.com, Email : secretarial@capitalindia.com

Statement of Consolidated Unaudited Financial Results for the quarter and nine months ended December 31, 2020 Year ended Quarter Ended Nine months ended December 31, December 31, December 31, March 31. September 30, December 31, 2020 S.No. Particulars 2020 2020 2019 2020 2019 **Refer Note 8** Refer Note 8 Refer Note 8 Unaudited Unaudited Audited **Revenue from operations** 2,770.31 2,699.66 2,588.12 7,990.53 7,941.11 10,742.06 (i) Interest income 449.71 19.62 1,135.47 75.92 672.75 480.71 Fees and commission income (ii) 10,606.73 56.57 10,663.30 (iii) Sale of foreign currency 28.73 63.02 81.73 178.17 225.33 43.12 (iv) Net gain on fair value changes 472.53 447.35 224.21 929.11 250.66 29.87  $(\mathbf{v})$ Sale of devices 37.29 18.42 194.10 233.89 227.30 (vi) 128.62 Other operating income 3,719,31 2,913.39 20,994.24 8,679,75 11,897.31 14,502.02 (I) Total revenue from operations 6.50 0.08 6.60 2.02 2.17 (II)Other income 3.725.81 2.913.47 21,000.84 8,681.77 11,899.48 14.502.02 (III) Total Income (I+II) Expenses 647.73 554.49 420.11 1,585.34 1,142.40 1,669.51 (i) Finance costs 396.10 1,394.60 Impairment of financial assets (Refer Note 7) 67.03 (30,41) 156.14 158.17 (ii) Loss on derecognition of financial assets 130.00 130.00 (iii) 10,909.06 299.38 11,365.37 23.43 Purchases of Stock-in-trade (iv) (180.76) 3.65 (55.40) 24.03 (v) Changes in inventories of Stock-in-trade 1,090.90 1,147.54 3,671.20 2,856.67 3,824.51 (vi) Employee benefits expenses 1.504.79 350.36 318.06 1,057.67 857.88 1,151.97 367.52 (vii) Depreciation and amortization 1,498.23 819.49 1,267.57 (viii) 429.22 341.26 834.85 Others expenses 6,202.54 9,465.24 2,717.97 19,155.22 14,275,58 2,383.11 (IV) **Total Expenses** Profit before tax (III-IV) 1,007.84 530,36 1,845.62 2,479.23 2,434.24 (V) 226.44 (VI) Tax expense : 328.56 625.21 1,057.68 1,440.49 274.51 118.13 (1) Current tax (392.31) (36.62) (134.04) 94.41 (18.11) 48.33 (2) Deferred tax 1,386.06 238.42 1,172.08 1,555.59 (VII) Profit for the period (V-VI) 13.90 751.44 Profit for the period attributable to: 1,723.08 194.39 743.57 1.406.14 1.762.69 414.66 Owners of the Company (337.02) (234.06) (207.10) (180.49)(176.24)Non-controlling interest 7.87 12.22 (VIII) Other Comprehensive Income Total Comprehensive Income (VII+VIII) 13.90 751.44 238.42 1.172.08 1,555.59 1,398.28 (IX) Total comprehensive income for the period attributable to: 1,734.67 194.39 743.57 414.66 1,406.14 1,762.69 Owners of the Company (336.39) Non-controlling interest (180.49) 7.87 (176.24) (234.06)(207.10) Paid-up equity share capital (Face value of 10/- each) 7,773.43 7,773.43 7,773.43 7,773,43 7,773.43 7,773.43 (X) 44,341.29 Reserves excluding Revaluation reserve (XI) (XII) Earnings per share (not annualised): 0.25 0.96 0.53 1.81 2.27 2.22 (a) Basic (Rs.) 0.25 0.95 0.53 1.79 2.24 2.19 (b) Diluted (Rs.) 10.00 10.00 10.00 10.00 10.00 10.00 (c) Face value per equity share (Rs)

 These Financial Results have been prepared in accordance with the recognition and measurement principles of Indian Accounting Standards ("Ind AS") notified under Section 133 of the Companies Act 2013 ('the Act') read with relevant rules issued thereunder and guidelines issued by the Reserve Bank of India (RBI). The figures have been presented in accordance with the format prescribed for financial statements for an Non-Banking Financial Companies (NBFC) whose financial statements are drawn up in compliance of the Companies (Indian Accounting Standards) Rules 2015, in Division III of Notification No. GSR 1022 (E) dated October 11, 2018, issued by the Ministry of Corporate Affairs, Government of India.

2) The results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on February 11, 2021

3) The auditors have carried out Limited Review of the financial results for the quarter and period ended December 31, 2020, as required under Regulation 33 of the SEBI ( Listing Obligations and Disclosure Requirements)

4) During the quarter year ended December 31, 2020, the Company has issued 400 Secured Redeemable, Non-Convertible Debentures of the face value of Rs. 10 Lakhs each issued at par. These Debentures are fully secured by pari passu charge by hypothecation of book debts including coupon.

5) Consolidated Segment information in accordance with the Ind AS 108 - Operating Segments of the Group is as under:

Sr. No.		Quarter Ended			Nine months ended		Year ended	
	Particulars	December 31, 2020 Unaudited	September 30, 2020 Unaudited	December 31, 2019 Unaudited	December 31, 2020 Unaudited	December 31, 2019 Unaudited	March 31, 2020 (Audited)	
1	Segment Revenue							
	Lending business	2,781.58	2,729.93	2,670.86	8,034.71	8,409.84	11,292.31	
	Prepaid Payment Instrument business	1,093.31	927.17	242.61	2,270.28	271.93	607.17	
	Forex business	10,627.13	68.71		10,695.85	-		
	Total Segment Revenue	14,502.02	3,725.81	2,913.47	21,000.84	8,681.77	11,899.48	
2	Segment Results (Profit before Tax)							
	Lending business	777.10	1150.04	963.34	2,882.66	2,980.78	3,346.63	
	Prepaid Payment Instrument business	(359.32)	33.24	(432.90)	(493.62)	(495.49)	(904.81)	
	Forex business	(190.64)	(175.15)		(542.22)	-	i i i	
	Others	(0.70)	(0.29)	(0.08)	(1.20)	(6.06)	(7.58)	
	Total Segment Results	226.44	1,007.84	530.36	1,845.62	2,479.23	2,434.24	





(Rs. in lakhs)

3	Segment Assets						
	Lending business	83,198.16	75,147.41	62,745.94	83,198.16	62,745.94	65,191.67
	Prepaid Payment Instrument business	15,473.52	11,943.81	4,740.02	15,473.52	4,740.02	5,439.35
	Forex business	1,911.24	1,015.29	-	1,911.24	6 <b>-</b>	-
	Unallocated	1,114.22	1,092.56	758.38	1,114.22	758.38	1,087.49
	Others	5.13	5.80	890.15	5.13	890.15	7.76
	Total Segment Assets	1,01,702.27	89,204.87	69,134.49	1,01,702.27	69,134.49	71,726.27
4	Segment Liabilities						14
	Lending business	33,191.77	24,489.65	12,753.17	33,191.77	12,753.17	15,035.56
	Prepaid Payment Instrument business	7,766.08	5,657.36	3,495.66	7,766.08	3,495.66	3,642.07
	Forex business	465.95	454.69	-	465.95	-	-
	Unallocated	83.98	225.79	182.87	83.98	182.87	383.34
	Others	2.10	2.10	2.40	2.10	2.40	3.50
	Total Segment Liabilities	41,509.88	30,829.59	16,434.10	41,509.88	16,434.10	19,064.47

Note : Business Segments have been identified and reported taking into account the nature of products and services, the organisation structure, the internal business reporting system and the guidelines prescribed by the RBI. The Group doesn't have any reportable geographical segment.

- 6) The Board of Directors of the Rapipay Fintech Holding Private Limited and Rapipay Fintech Private Limited, in their meeting held on January 27, 2020, have approved the amalgamation of Rapipay Fintech Holding Private Limited with Rapipay Fintech Private Limited. The Board believes this will simplify the corporate structure and consolidate its similar businesses under single entity. Further, the Rapipay Fintech Holding Private Limited and Rapipay Fintech Private Limited has filed a first motion application on March 2, 2020 with National Company Law Tribunal in this respect, under section 230 to 232 and other applicable provisions of the Companies Act, 2013 read with Companies (Compromise, Arrangements and Amalgamations) Rules, 2016 and the National Company Law Tribunal Rules.
- 7) The outbreak of COVID-19 pandemic across the globe and in India has contributed to a significant decline and volatility in the global and Indian financial markets and slowdown in the economic activities. The Reserve Bank of India (RBI) has issued guidelines relating to COVID-19 Regulatory Package and in accordance therewith, the Company and one of the Subsidiary Company had provided moratorium on the payment of all principal amounts and/or interest, as applicable, falling due between March 1, 2020 and August 31, 2020 to all eligible borrowers classified as standard, even if the said amounts were overdue on February 29, 2020. For all such accounts, where the moratorium was granted, the asset classification remained standstill during the moratorium period (i.e., the number of days past due shall exclude the moratorium period for the purpose of asset classification as per the policy). Given the uncertainty over the potential macro-economic impact and external developments including the final decision of the Honourable Supreme Court in relation to

Given the uncertainty over the potential macro-economic impact and external developments including the final decision of the Honourable Supreme Court in relation to moratorium and other related matters, the Management has considered internal and external information up to the date of approval of these financial results, and has estimated overlays and made certain judgements in accordance with the policy of the Company and the Subsidiary Company for the purpose of determination of the provision for impairment of financial assets carried at amortised cost and in relation to revenue recognition.

The provision for expected credit loss on financial assets as at December 31, 2020 aggregates Rs. 1,936.88 lakh (as on March 31, 2020 - Rs.1,778.71 lakh) which includes management overlay for potential impact on account of the pandemic. Based on the current indicators of future economic conditions, the Company and the Subsidiary Company considers these provisions to be adequate.

The extent to which the pandemic could impact future results of the Group will depend on future developments, which are highly uncertain. Given the uncertainty over the potential macro-economic condition and judicial decisions, the impact of the COVID pandemic may be different from that estimated as at the date of approval of these financial results and the Group will continue to closely monitor any material changes to future economic conditions, which will be given effect to in the respective future period.

- 8) The figures for the quarter ended December 31, 2020 and December 31, 2019 are the balancing figures between unaudited figures in respect of the nine-months ended December 31, 2020 and December 31, 2019 and the unaudited figures of the half year ended September 30, 2020 and September 30, 2019 respectively. Figures for the quarter ended September 30, 2020 are the balancing figures between half year ended September 30, 2020 and quarter ended June 30, 2020.
- 9) The Code on Wages, 2019 and Code Social Security, 2020 ("the Codes") relating to employees compensation and post-employment benefits that received Presidential assent have not been notified. Further, the related rules for quantifying the financial impact have not been notified. The Group will assess the impact of the Codes when the rules are notified and will record any related impact in the period the Codes become effective.
- 10) Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period.

Place: New Delhi Date : February 11, 2021



